

# CANTOR FITZGERALD SMALL CAP FOCUSED

Separately Managed Account

### **Investment Objective and Overview**

The Cantor Fitzgerald Small Cap Focused Equity strategy seeks long-term growth of capital by identifying small and mid capitalization companies with earnings growth that the portfolio manager believes to have the ability to be converted to higher growth rates and exceed investor expectations. The investment process integrates quantitative research to identify opportunities and risks swiftly, and fundamental analysis to verify sources of unexpected growth.

### **Portfolio Management Team**

The strategy is managed by Smith Group Asset Management, LLC ("Smith Group"), a six-member portfolio management team with an average of 30 years of investment experience and 21 years with the firm. Originally founded in 1995, Smith Group became a part of Cantor Fitzgerald in 2021. This portfolio management team advises all Cantor Fitzgerald Core and Growth Strategies.

#### **Investment Performance (%)** As of 9/30/2024

	3Q 2024	YTD	1 Year	3 Years	5 Years	10 Years	Inception
Cantor Fitzgerald Small Cap Focused (Gross)	12.7	20.4	33.3	10.1	13.7	10.4	14.5
Russell 2000 Growth Index	8.4	13.2	27.7	-0.4	8.8	9.0	12.4
Russell 2000 Index	9.3	11.2	26.8	1.8	9.4	8.8	11.5
Cantor Fitzgerald Small Cap Focused (Net of 3% Max Fee)	11.9	17.8	29.5	6.8	10.3	7.1	11.1

Inception Date: Jan. 1, 2009; periods greater than 1 year have been annualized

## **Strategy Facts**

Inception Date	January 1, 2009
# of Holdings	35-45
Allocation	Equity: 98% / Cash: 2%
Benchmarks	Russell 2000 Growth / Russell 2000

# **Strategy Characteristics**

	Small Cap Focused	Russell 2000 Growth	Russell 2000
P/E - 12M Fwd.	17.1x	45.3x	28.7x
EPS Growth - 12M Fwd.	11.2%	12.0%	9.3%
EPS Growth - 12M Trl.	25.0%	18.2%	5.2%
Dividend Yield	1.2%	1.5%	2.6%
Wtd. Avg. Mkt. Cap (\$B)	\$4.6	\$4.2	\$3.5
Holdings	38	1,110	1,969
5 Yr. Avg. Portfolio Turnover	45%		

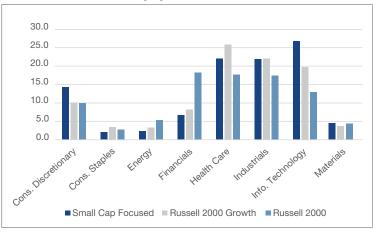
#### 3 Yr. Risk/Return Statistics

	v. Russell 2000 Growth	v. Russell 2000
Alpha	9.45	7.67
Beta	0.88	0.89
Information Ratio	1.33	1.06
Tracking Error	7.88	7.81
Up/Down Mkt Capture	105 / 74	101 / 76

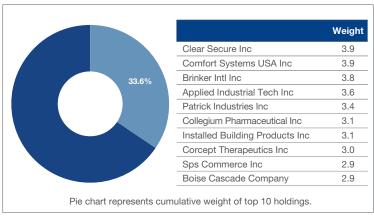
Timeframe: Oct. 1, 2021 - Sept. 30, 2024, Gross of fees; All statistics calculated using monthly returns.

Sector Allocations, Strategy Characteristics and Top Ten Holdings reflect a sample account which Smith Group believes is reflective of the portfolio composition of fully invested client portfolios.

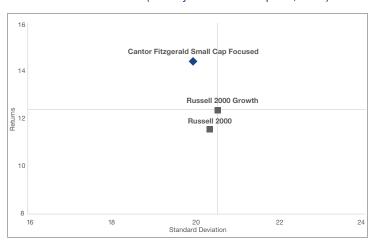
# **Sector Allocations (%)**



# **Top Ten Holdings (%)**



#### Risk/Return Chart (15.75 years ended Sep. 30, 2024)



Source: Morningstar Direct; Calculated using monthly returns

#### **Calendar Year Performance (%)**

Period	Small Cap Focused		Russell 2000 Growth	Russell 2000
	Gross	Net of 3% Max Fee		
2023	22.3	18.7	18.7	16.9
2022	-14.9	-17.6	-26.4	-20.4
2021	21.5	17.9	2.8	14.8
2020	16.4	12.7	34.6	20.0
2019	15.3	11.9	28.5	25.5
2018	-12.3	-15.0	-9.3	-11.0
2017	18.8	15.3	22.2	14.7
2016	22.5	19.0	11.3	21.3
2015	-3.5	-6.5	-1.4	-4.4
2014	2.8	-0.2	5.6	4.9

#### **Performance and Firm Disclosures**

The material is based upon information we consider reliable, but we do not represent that it is accurate or complete and it should not be relied upon as such. Opinions included in this material are as of date of publication and are subject to change without prior notice. Firm: Originally founded in 1995, Smith Group Asset Management, LLC is now part of Cantor Fitzgerald, starting in July 2021. Smith Group is a registered investment advisor that specializes in equity investment management services. The firm manages assets for a diverse list of clients, which includes foundations, endowments, corporate pensions, public funds, multi-employer plans and high-net worth individuals. Effective Jan. 1, 2006, the firm was redefined to exclude wrap SMA business. Smith Group claims compliance with the Global Investment Performance Standards (GIPS®). Smith Group has received a firm-wide verification for the period Jan. 1, 1996 - Dec. 31, 2022. GIPS® Advertising Guidelines were used to draft these disclosures. To receive a complete list and description of Smith Group's composites and/or a presentation that adheres to the GIPS standards, contact John Brim, CFA at (214) 880-4608, or write to Smith Group, 100 Crescent Court, Suite 1150, Dallas, TX 75201, or john@smithasset.com. Composite Definition: Cantor Fitzgerald Small Cap Focused Growth Composite (fka Cantor Smith Small Cap Focus, Smith Small Cap Focus) - It is comprised of accounts whose primary objective is growth of principal by investing primarily in a concentrated portfolio of stocks of small capitalization U.S. companies. Inclusion in this composite requires that accounts are not missing in excess of 5% of the firm's recommended portfolio. A portfolio manager will review for appropriateness the inclusion in the composite any account maintaining a cash position greater than 10%. The primary benchmark for these accounts should be the Russell 2000 Growth Index. The inception date for the composite is Jun. 30, 2005. The creation date for this composite is May 1, 2006. The composite excludes bundled fee accounts invested in the same strategy. Cash, cash equivalents, dividends and interest are included in results. Fee Schedule: Fixed Rate: 0.75% on all managed assets effective Jan.1, 2019; For all prior periods: 1.00% of managed assets. Performance Notes: Cash, cash equivalents, dividends and interest are included in results. Net of fee returns reflect the deduction of the assumed 1% annual maximum fee for all periods prior to Jan. 1, 2019. For all periods beginning Jan. 1, 2019 net of fee returns reflect the deduction of the assumed 0.75% annual maximum fee. For further disclosure regarding our fees, refer to our Form ADV, Part II. Net of Max Fee shown reflects the deduction of 2.50% maximum advisory charged by separately managed account platform sponsors plus the maximum fee charged by Smith Group for platform accounts for a total annual fee of 3.00%, allocated quarterly. The fee rate is believed to be representative of the maximum applicable fixed rate advisory and platform access fee level any investor would pay. Currency: Valuations and returns are computed and stated in U.S. dollars. Internal dispersion is calculated using the asset-weighted standard deviation of all portfolios that were included in the composite for the entire year. Earnings Surprise: According to many academic studies, earnings surprise has had a positive relationship to relative performance in most time periods and for most companies. However, this does not mean that this relationship exists for all time periods and for all companies. In the recent past, periods coinciding with an inverse relationship between earnings surprise and relative performance have typically been periods in which corporate earnings are not the focus of investors' attention. Additionally, companies which have had a chronic negative relationship between earnings surprise and relative performance are typically those companies whose earnings are not product-driven, such as commodity companies. There is no assurance that the historic positive relationship between earnings surprise and relative performance will exist in the future. Nor is there any assurance that the historic ability of Smith Group to forecast a high rate of positive earnings surprise companies will exist in the future. Holdings, Economic Sectors and Characteristics: It should not be assumed that recommendations made in the future will be profitable or will equal the performance of the securities and economic sectors shown. A list of recommendations made within the last twelve months is available upon request. The information shown is not intended nor should it be construed to be a recommendation to buy or sell an individual security or economic sector. Any portfolio characteristics or holdings that are shown are intended to present the portfolio as it existed on the date of the report. You should not assume that these same characteristics or holdings will exist in the future. Peer Universe: Morningstar Separate Accounts U.S. Small Cap Growth Equity.

Principal Risks: The loss of your money is a principal risk of investing in the Strategy. Investments in the Strategy are subject to investment risks, including the possible loss of some or the entire principal amount invested. The Strategy is subject to certain risks, including the principal risks noted below, any of which may adversely affect the Strategy's value and ability to meet its investment objectives. An investment in the Strategy is not a deposit or obligation of any bank, and is not insured by the FDIC or any other government agency. Market risk - The risk that all or a majority of the securities in a certain market will decline in value because of factors such as adverse political or economic conditions, future expectations, investor confidence, or heavy institutional selling. Growth stock risk - Growth stocks reflect projections of future earnings and revenue. These prices may rise or fall dramatically depending on whether those projections are met. These companies' stock prices may be more volatile, particularly over the short term. Limited number of securities risk - The possibility that a single security's increase or decrease in value may have a greater impact on the value and total return because the Strategy may hold larger positions in fewer securities than other strategies. In addition, a Strategy that holds a limited number of securities may be more volatile than strategies that hold a greater number of securities. Sector risk - The risk that the value of securities in a particular sector will decline because of changing expectations for the performance of that sector. Company size risk - The risk that investments in small- and/or medium-sized companies may be more volatile than those of larger companies because of limited financial resources or dependence on narrow product lines. Liquidity risk - The possibility that investments cannot be readily sold within seven calendar days at approximately the price at which a strategy has valued them. Active management and selection risk - The risk

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